

**STANDARD AGREEMENT - AMENDMENT**

STD 213A (Rev. 4/2020)

☐ CHECK HERE IF ADDITIONAL PAGES ARE ATTACHED \_\_\_\_\_ PAGES

AGREEMENT NUMBER

20-10792

AMENDMENT NUMBER

A02

Purchasing Authority Number

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

California Department of Public Health

CONTRACTOR NAME

Color Genomics, Inc.

2. The term of this Agreement is:

START DATE

11/24/2020

THROUGH END DATE

12/31/2021

3. The maximum amount of this Agreement after this Amendment is:

\$50,000,000.00

Fifty Million Dollars and Zero Cents

4. The parties mutually agree to this amendment as follows. All actions noted below are by this reference made a part of the Agreement and incorporated herein:

I. The purpose of this amendment is to add additional services to the original agreement to expand COVID-19 testing services to schools and to extend the term of the agreement from 10/31/2021 to new term end date of 12/31/2021 in order to cover the new services.

II. Exhibit A Attachment 1 is hereby added to the agreement as enclosed herein.

*All other terms and conditions shall remain the same.*

*IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO.*

**CONTRACTOR**

CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.)

Color Genomics, Inc.

CONTRACTOR BUSINESS ADDRESS

831 Mitten Rd, Suite 300

CITY

Burlingame

STATE

CA

ZIP

94010

PRINTED NAME OF PERSON SIGNING


Caroline Savello

TITLE

Chief Commercial Officer

CONTRACTOR AUTHORIZED SIGNATURE

Caroline Savello

 Digitally signed by Caroline Savello  
Date: 2021.07.19 11:28:09 -07'00'

DATE SIGNED

**STATE OF CALIFORNIA**

CONTRACTING AGENCY NAME

California Department of Public Health

CONTRACTING AGENCY ADDRESS

1615 Capitol Ave

CITY

Sacramento

STATE

CA

ZIP

95814

PRINTED NAME OF PERSON SIGNING


Tim Bow

TITLE

Procurement Officer

CONTRACTING AGENCY AUTHORIZED SIGNATURE

Timothy Bow

 Digitally signed by Timothy Bow  
Date: 2021.07.20 04:41:22 -07'00'

DATE SIGNED

CALIFORNIA DEPARTMENT OF GENERAL SERVICES APPROVAL

EXEMPTION (If Applicable)

Executive Order N-25-20-COVID19

## CDPH Collection Kit Services

### Pooled testing pilots

- Color and the State see an opportunity to pilot pooled testing with CA school districts to assess uptake and ease of implementation.
- Pooled testing involves collecting swabs from multiple people into the same tube, and using one test to assay all swabs at once. Collection is simple and can be self-performed even by young children. Documenting which students are included in each pool is also simple, and is supported by the software platform already in use in California schools.
- The aim of this pilot is to establish the efficacy of this testing mode and the usability from the perspective of the school. For the sake of launching the pilot quickly, samples will be processed in the Color lab during the pilot phase. If the state decides to move forward with this mode of testing, Color will work to support VBL in adapting their workflow to support this modality.
- Color plans to support pooled testing pilots by providing collection kits, lab processing, return of results, and site support to collect pooled samples.
- Collection Sites piloting pooled testing will follow a standard workflow:
  - Participants will self-swab following training materials provided by Color.
  - Collected swabs will be pooled onsite, batching 2-6 swabs per tube.
  - Site administrators will use Color's Onsite Tool to assign participants to a pooled sample and activate the sample.
  - Color will return pooled test results directly to individuals or parents/guardians (via text/email) and site administrators through Color's Results Dashboards.
  - In the event of a positive pool, the Collection Site will be responsible for following up with participants directly on next steps for individual testing.
- Pooled collection kits will be centrally distributed to Collection Sites for distribution to participants.
- Collected samples will be transported to Color's laboratory for processing. The State, Color, and Collection sites will determine whether a courier or shipping method should be used.

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## Proposed Terms

Component	Fee
Pooled Testing Collection Kit	\$5.10 per kit
Color Lab Processing Fee (per test)	\$40 per test
Shipping & Handling Fee	The cost of shipping & handling of collected samples to Color's lab will be passed through to CDPH by Color at cost without markup.
Optional Shipping Fee: Transporting positive samples from Color's Laboratory to VBL for sequencing	\$150 per shipment

### Terms:

- The State will submit an initial kit Purchase Order to Color to account for kits needed for pooled sample collection pilots.
- Color will ship Collection Kits directly to collection sites in minimum boxes of 50 kits.
- Color will only bill the Color Lab Processing Fee for activated samples on a monthly basis.
- The Optional Shipping Fee will be charged on a per shipment basis if the State/CDPH asks Color to ship positive samples to the VBL for sequencing. Color can include up to 100 positive samples per shipment.
- Color will provide Community Sample Collection Services in accordance with an existing contract with the state ([20-10792](#)).