STATE OF CALIFORNIA - DEPARTMENT OF GENERAL SERVICES SCO ID: 4265-2010938-A1 STANDARD AGREEMENT - AMENDMENT STD 213A (Rev. 4/2020) AMENDMENT NUMBER **Purchasing Authority Number** AGREEMENT NUMBER 20-10938 A01 CHECK HERE IF ADDITIONAL PAGES ARE ATTACHED 03 **PAGES** 1. This Agreement is entered into between the Contracting Agency and the Contractor named below: CONTRACTING AGENCY NAME California Department of Public Health CONTRACTOR NAME Color Genomics, Inc. 2. The term of this Agreement is: START DATE 2/11/2021 THROUGH END DATE 9/30/2021 3. The maximum amount of this Agreement after this Amendment is: \$10,000,000.00 Ten Million Dollars and Zero Cents 4. The parties mutually agree to this amendment as follows. All actions noted below are by this reference made a part of the Agreement and incorporated herein: I. The purpose of this amendment is to extend term end date from 5/31/2021 to new term end date of 9/30/2021. II. Exhibit A Attachment 1 is hereby replaced in its entirety by Exhibit A Attachment 1a as enclosed herein. All other terms and conditions shall remain the same. IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO. CONTRACTOR CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.) Color Genomics, Inc. CONTRACTOR BUSINESS ADDRESS CITY STATE ZIP 831 Mitten Rd, Suite 300 Burlingame CA 94010 PRINTED NAME OF PERSON SIGNING TITLE Caroline Savello Chief Commercial Officer CONTRACTOR AUTHORIZED SIGNATURE DATE SIGNED Digitally signed by Caroline Savello Caroline Savello Date: 2021.06.11 10:03:52 -07'00' STATE OF CALIFORNIA CONTRACTING AGENCY NAME California Department of Public Health CONTRACTING AGENCY ADDRESS CITY STATE Ζ**Ι**Ρ 1615 Capitol Ave CA95814 Sacramento PRINTED NAME OF PERSON SIGNING TITLE Assistant Branch Chief **Amy Manasero** CONTRACTING AGENCY AUTHORIZED SIGNATURE DATE SIGNED Digitally signed by Amy Manasero Amy Manasero 6/11/2021

Date: 2021.06.11 16:18:10 -07'00'

CALIFORNIA DEPARTMENT OF GENERAL SERVICES APPROVAL

EXEMPTION (If Applicable)

Executive Order N-25-20-COVID19



Exhibit A Attachment 1a

# California State Employees, Retirees, and Public: Mobile & Pop-Up Vaccination Response Amendment

This document is an amendment to the previous agreement between the State and Color to focus Color's end-to-end vaccination program on hard-to-reach communities in California. Through this amendment, Color will provide more flexible, distributed mobile units to support deployment of pop-up clinics across the State.

## **Services**

To provide vaccine access cost-effectively and efficiently, Color will provide interchangeable, flexible mobile units that will rotate across the State's counties to provide pop-up clinics. To increase responsiveness to the needs of the state and its partners, Color will make the following changes to its services and responsibilities:

- + Flexible unit deployment to cover multiple locations in a specific county, with ability to move unit location on a daily basis
- + Direct coordination with entities requesting pop-up clinics, including local health jurisdictions, schools, community and/or faith-based organizations, and any other entity requesting pop-up clinics based on the State's instructions
- + No commitment on duration of deployment for specific sites. Units will be expected to operate for at least 4-week in a specific county, but will have no restrictions on sites to deploy in and duration of deployment per site

Color and the State will collaborate on responding to requests for pop-up clinics through the following process:

- + The State will assign Color a defined set of counties where Color will support pop-up clinics requests
- + The State will provide Color with the information on submitters who request pop-up clinics.
- + Color will reach out directly to submitters to share instructions on the process, pop-up clinic site specifications, and request information on the potential locations that will host a clinic
- + Color will review site submissions, and create a schedule for unit deployment in each assigned county. Only sites that Color deems fit for hosting a pop-up clinic will be supported
- + Color will also provide resources to help local organizations hosting clinics increase vaccine uptake and address hesitancy within their populations. Example support services include development of talking points, objection handling scripts, collateral materials with vaccine and clinic-specific information

### State responsibilities

The State will:

- Assign Color specific counties for vaccine pop-up clinics support
- Introduce Color to organizations/entities requesting pop-up clinics in the assigned counties
- Provide physician order/prescription for vaccination (if needed)
- Introduce Color to the counties assigned to Color so Color can work with counties/LHJs to ensure the following is provided by local jurisdictions:



- Allocate vaccines to Color for sites in the LHJ jurisdiction
- Provide cold chain through a centralized depot model (provided either by the LHJ or in coordination with an appointed entity in each location, such as a fire station)
- Provide required consumables for injections (syringes, alcohol swabs, bandages)
- Provide EMS services to meet clinical requirements (as needed)

## **Business Terms**

# **Mobile Unit Structure**

# mobile "units"	20
Maximum # vaccines administered/day	400
Maximum days / unit / month	20
Maximum vaccination capacity / month (total)*	160,000

## **Budget:**

Component	Fee Structure	Price
Clinical Staffing & Logistics	Per unit, per day	\$13,876
Platform & Participant Recruitment and Support Fee	Per unit, per day	\$1,750
Program Management (including coordination with LHJs and local organizations on a site by site basis)	Per unit, per day	\$3,115
Extended travel fee for rapid unit deployment and Color staff oversight	Per unit, per day	\$2,700
Total Monthly Cost: Example at 10 deployed units		\$4,288,200

### **Budget Parameters**

- Each unit operates, 5 days/week
- Each unit can accommodate up to 400 vaccines administered/day.
- Units will be highly flexible so they can be deployed and teared down at multiple sites in each county

## Additional / optional services:

- **Patient Call Center Support:** Color can provide Call Center Support for these units. Call center includes language line assistance and is available by toll-free phone number and email.
  - Call Center Support fee: \$2,300 per unit per day for <5 units deployed; \$1,800 per unit per day if >5 units deployed
- **Data feed interface:** Color can provide a data feed interface of Color's vaccination activity through these mobile units to State vaccination systems outside of CAIR.



- Data feed interface development fee: \$18,000 per interface, on an as-needed basis as directed by the State, including an interface for MyTurn as directed by the State.
- Additional support services: Color will procure additional services as needed to support their pop-up clinics such as generators, portable bathrooms, security services, trailers for outdoor clinics at a cost of \$2,000 per unit per day

## **Deployments / commitments**

- There will be no minimum commitments by site.
- 2-week notice is required for decommissioning a unit
- Should the State notify Color of the need to decommission units after schedule was confirmed and Color has secured appropriate staffing, Color will only charge the State Clinical Staffing and Logistics Fees and Program Management fees for the cancelled part of the schedule

3