

STANDARD AGREEMENT - AMENDMENT

STD 213A (Rev. 4/2020)

☐ CHECK HERE IF ADDITIONAL PAGES ARE ATTACHED _____ PAGES

AGREEMENT NUMBER

20-10982

AMENDMENT NUMBER

A02

Purchasing Authority Number

1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME

California Department of Public Health

CONTRACTOR NAME

Primary Diagnostics, Inc.

2. The term of this Agreement is:

START DATE

3/23/2021

THROUGH END DATE

6/30/2022

3. The maximum amount of this Agreement after this Amendment is:

\$17,000,000.00

Seventeen Million Dollars and Zero Cents

4. The parties mutually agree to this amendment as follows. All actions noted below are by this reference made a part of the Agreement and incorporated herein:

I. The purpose of this amendment is to incorporate the additional Scope of Work Exhibit A Attachment 3, into the original agreement and to add \$10,000,000.00 to the agreement amount making new agreement total \$17,000,000.00 and to extend term end date from 9/30/2021 to new term end date of 6/30/2022 in order to cover the new services outlined in the additional scope of work.

II. Exhibit B Section 1 Paragraph E is hereby revised to read as follows:

"The amounts payable under this agreement shall not exceed: \$17,000,000.00"

All other terms and conditions shall remain the same.

IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO.

CONTRACTOR

CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.)

Primary Diagnostics, Inc.

CONTRACTOR BUSINESS ADDRESS

595 Pacific Ave Floor 4

CITY

San Francisco

STATE

CA

ZIP

94133

PRINTED NAME OF PERSON SIGNING

Andrew Kobylinski

TITLE

CEO

CONTRACTOR AUTHORIZED SIGNATURE

Andrew Kobylinski



Digitally signed by Andrew Kobylinski
Date: 2021.09.28 14:52:24 -07'00'

DATE SIGNED

STANDARD AGREEMENT - AMENDMENT

STD 213A (Rev. 4/2020)

☐ CHECK HERE IF ADDITIONAL PAGES ARE ATTACHED _____ PAGES

AGREEMENT NUMBER

20-10982

AMENDMENT NUMBER

A02

Purchasing Authority Number

STATE OF CALIFORNIA

CONTRACTING AGENCY NAME

California Department of Public Health

CONTRACTING AGENCY ADDRESS

1615 Capitol Ave

CITY

Sacramento

STATE

CA

ZIP

95814

PRINTED NAME OF PERSON SIGNING

Tim Bow

TITLE

Procurement Officer

CONTRACTING AGENCY AUTHORIZED SIGNATURE

Timothy Bow

Digitally signed by Timothy Bow
Date: 2021.09.28 15:33:02 -07'00'

DATE SIGNED

CALIFORNIA DEPARTMENT OF GENERAL SERVICES APPROVAL

EXEMPTION (If Applicable)

EO-N-25-20

Extension Proposal for Contract Number 20-10982: Primary Health

Service Overview and Summary

Primary.Health proposes to continue its operation of the statewide rapid antigen testing program for schools, homeless shelters, long term care facilities and employers. Over the initial term, Primary engaged in an expanded scope of work, per the direct requests of CDPH, and for the success of the program. In addition to the current services, Primary proposes to formally expand its scope of work to further support the state in its COVID management.

Current in-scope services provided by Primary include:

- Rapid onboarding of new organizations into the antigen testing program
- Joint training sessions with CDPH team
- Ongoing follow up with non-responsive organizations, enrolled organizations with no testing volume, and non-compliant organizations
- Creation of data dashboards specific to CDPH needs
- Antigen program support for the follow cohorts:
 - Schools
 - Homeless shelters
 - Long term care facilities
 - Employment sectors as defined by state needs and test kit availability
 - Disaster response

Primary proposed to formalize the below services into its scope of work with this extension:

- Creation of site-specific data reports
- Training, support, technical troubleshooting, one-on-one meetings with CDPH strike teams
- Integration with organizations using their own CLIA
- Addition of new test types into the Primary platform for use in CDPH program
- Support of multiple consent templates
- Maintenance of incentive program

Proposed Budget

Primary.Health stands ready to adapt the program as needed. Our platform is test agnostic and vaccine agnostic. We can and have nimbly pivoted to new testing modalities that promote the most affordable, convenient, and scientifically sound public health strategies.

Contract Extension Terms: Through June 30, 2022;

Extension Proposal for Contract Number 20-10982: Primary Health

Ongoing Fees	
Pricing - Public organizations (schools, state agencies, homeless shelters)	
Total Monthly platform fee	\$885K
Rapid Antigen	\$1 per test
PCR	\$3 per test
Per dose fee - Vaccine	\$2
Pricing – Private organizations (private companies / for profit organizations*)	
Monthly Platform fee	
0-999 organizations	Included
1,000-1,999 organizations	\$200K
2,000-3,000 organizations	\$300K
Rapid antigen	\$2.50 per test
PCR	\$3 per test